Changing lives.
Changing communities.

Minute Man Arc for Human Services, Inc.
2017 Annual Report
Minute Man Arc provides a wide array of programs for children and adults with intellectual, developmental and physical disabilities throughout eastern Massachusetts. We deliver exceptional therapeutic services, effective employment, supportive living opportunities, active recreation and community involvement to more than 800 people each year. Primary programs take place in Concord, Massachusetts but support is also integrated into home environments, places of employment and a wide variety of community sites.

- Early Intervention
- Employment Services
- Day Habilitation
- Recreation & Family Services
- Residential Services
Dear Families and Friends,

For the past 36 years, my family has been involved with Minute Man Arc. We started our journey in Early Intervention and have participated in every program since offered by MMA. It has been my pleasure to serve on the Board of Directors for the last four years and now as President of the Board.

Participating in the March fundraising walks for the last thirteen years has been a highlight. It has also been very rewarding to work on a number of committees over the years that have improved the lives of our consumers and their families.

Our new building at 35 Forest Ridge Road is really taking shape with a greenhouse and a putting green for all. None of this would have been possible without the wonderful people that support Minute Man Arc. Jean Goldsberry and her fine staff make a positive difference in the lives of our consumers every day.

Thank you to the many people who volunteer their time on our committees and a special thank you to the Board of Directors who help guide this wonderful organization.

Sincerely,

William H. Paige
Board President FY17

We invite our community to attend the Minute Man Arc Annual Meeting on Wednesday, October 18th at 6:30 p.m. Trinitarian Congregational Church 54 Walden Street, Concord, MA
Fiscal year 2017 was another amazing year for Minute Man Arc. Our programs grew at record pace, and we welcomed 35 new adult consumers and 100 new young children to our services. Our focus on healthy lifestyles continued with emphasis on being active and eating a healthy diet. The greenhouse and community garden continued to enhance that effort.

Our Employment Program had a stellar year with 92% of job seekers being employed, about twice the industry average. We also began a new technology internship program with Locus Robotics, thanks to a grant from the Concord-Carlisle Community Chest. Young people with autism are learning to clean and service robots used in the giant fulfillment center at Quiet Logistics. Day Habilitation space was expanded to serve the increasing numbers of client referrals. One of our group homes, the Carter Apartments, now has a brand new kitchen with all new cabinets, counters, flooring, lighting and appliances.

Looking ahead to next year, we will be tackling some great initiatives. Thanks to a $100,000 grant from the Cummings Foundation and a $20,000 grant from the John W. Alden Trust, we will be able to realize the development of a pediatric therapy program for children ages 3 – 8 who have graduated from our Early Intervention program and would benefit from continued therapies to enhance their skills. We will also continue to enlarge and deepen the programming for our new Day Habilitation space. In our homes, we plan to do some sprucing up to keep things looking nice and homey.

Sincerely,

Jean A. Goldsberry
Financial report*  
Minute Man Arc for Human Services, Inc. and Affiliate


Assets
- Cash and equivalents: $379,417
- Accounts receivable: 1,470,337
- Prepaid expenses: 48,563
- Property, plant & equipment and mortgage acquisition costs, net: 3,476,240
- Security deposits: 46,390
- Restricted deposits: 178,376

Total Assets: $5,599,323

Liabilities and Net Assets
- Accounts payable: $130,902
- Accrued expenses and other liabilities: 763,468
- Line of credit: 330,000
- Long-term debt: 2,098,780

Total Liabilities: $3,323,150

Net Assets: $2,276,173

Total Liabilities and Net Assets: $5,599,323

Consolidated Statement of Activities. Year Ended June 30, 2017

Revenues
- Contract revenue: $13,164,092
- Commercial products and services: 207,744
- Contributions and fundraising: 779,787
- Other: 11,320

Total Revenue: $14,162,943

Expenses
- Program services: $12,292,840
- Management and general: 1,318,088
- Fundraising: 331,693

Total Expenses: $13,942,621

Change in Net Assets: $220,322

* Financial report information for Minute Man Arc for Human Services, Inc. and Affiliate’s consolidated financial statements are unaudited. Audited financial statements will be available after November 15, 2017.

Every Minute Man Arc program has grown over the last five years.

<table>
<thead>
<tr>
<th>Services</th>
<th>FY12</th>
<th>FY17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Recreation Services</td>
<td>148</td>
<td>167</td>
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<td>Residential Services</td>
<td>91</td>
<td>112</td>
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<tr>
<td>Employment Services</td>
<td>85</td>
<td>96</td>
</tr>
<tr>
<td>Day Habilitation</td>
<td>45</td>
<td>62</td>
</tr>
<tr>
<td>Early Intervention</td>
<td>493</td>
<td>577</td>
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</tbody>
</table>
How did we spend our year?

Working hard and impacting our community

Winning grants and awards

Getting fit and having a blast

Expressing ourselves through art
How does your garden grow?

What a growth year for Minute Man Arc! Every one of our programs experienced expansion during fiscal year 2017. One such program – Day Habilitation – increased to the point that we expanded our capacity from 60 to 80 participants. Additional program space was created at our Forest Ridge Road building to support the new clients so that they have enough room to exercise, socialize and learn new things.

Curriculum was also added to Day Habilitation that enlarged our horticulture program with a new greenhouse and a community garden. Funded with generous community grants, our greenhouse provides a natural backdrop for clients to learn new skills while experiencing the joy and therapeutic benefits of gardening. We have a dedicated team of clients who tend vegetables, herbs and plants on a daily basis. Additionally, we farm a community garden space in West Concord during the summer with the same dedication and joy. Cooking with our own herbs and vegetables is delightful.
Why I Donate

My son Kai is pretty awesome, and I love him with all my heart. That statement, however, doesn’t always show the deeper underbelly of what it can mean to parent a child with disabilities. When my son was born it was like my heart was ripped open and laid raw, and my intense and deep love of him was all I could comprehend. Yet as my devotion to him grew, so did the obstacles we had to face. I didn’t want to see how he was different from other babies; there were so many quirks I thought were unique to my child and therefore special, but that made my life so very, very hard. He would cry for hours, unable to handle the world he was in, and I was completely locked out of his beautiful brain and all its thoughts. When I was eventually referred to Minute Man Arc for speech delay, I thought it would be great to have a little help, but I was worried about what that meant about my son, myself, my family. Would he earn some label that would keep him from becoming the President of the United States some day? Would our little family withstand outside influence?

What began as a trail run became the best thing to happen to us. Bit by bit, our amazing and dedicated MMA therapists put more of themselves into helping Kai and my family through some difficult scenarios. Kai became more and more able to get through to us in meaningful ways. He learned to point to indicate he wanted food, or that his diaper was dirty, or that he wanted to see that loud thing making noises in the corner. The crying, the hystericls, the child who could-not-be-tamed started to recede, and his energy and enthusiasm for life started to emerge. He would run to all the therapists who came to our home with wide open arms and a happy heart because they were making the world tolerable and livable for him, and by extension, for me and my family.

Today my kiddo thrives and excels in so many ways, thanks to the MMA therapists work with not only Kia, but our entire family. And that is why I donate. I donate because every child deserves help discovering and communicating their inner amazingness, no matter what the challenges they or their families face; I donate because the last 5 years MMA has not only been my stand in village, it has helped me cultivate and grow a supportive, larger one; I donate because I would have barely survived without the amazing therapists and community that touched our lives. I donate because I love MMA the way I love my family – with more fullness and understanding than I could have ever found on my own.

Talia Bigelow
Boxborough, MA
13th Annual Minute Man March

“Tie-dyed with enthusiasm” is how one would describe the 13th Annual Minute Man March this year. With more than 500 people in bright yellow, pink, and blue shirts, the crowd turned heads as they walked the highly visible route through downtown Concord and Emerson Field. Sunny skies and bright smiles started the day as the group walked to raise awareness and more than $150,000 in support of those with developmental and intellectual disabilities.

To celebrate the day and the success of the March, participants were treated to foot tapping music and BBQ that filled the hungry stomach. Delicious T-shirt shaped sugar cookies, created especially for us by Concord Teacakes, matched the traditional tie-dyed shirts! Even the rain that fell as the event came to a close could not dampen the enthusiasm of the day.

We continue to be awed and thankful for the generosity of our participants, sponsors and volunteers who are the reason the March is such a success. Your unfailing support allows Minute Man Arc to excel in providing a community of innovative, lifelong care to people with disabilities. Looking forward to another fantastic Minute Man March in 2018 — see you there!

A special thank you to the MARCH Committee volunteers

Marlene Bergart
Elizabeth Berk
Susan Boucher
Nancy Crowley
Nancy Graham
Amy Kinne
Tessa Kocher

Judi Kotanchik
Tanya Mahoney
Mickie McShane
Karen and Bill Paige
Cheryl Serpe

Molly Stone
Hilary Taylor
Shannon Tellier
Laura Tumasz
Mary Woodward

Photos by Deirdre Bellevue and Charlotte Parish
2017 Sponsors and Foundations

Premier Business Donors $2,500 and above
- Applied Biomath, LLC
- Locus Robotics Corporation
- Lythrum Farm
- Norel Service Company
- QED Systems, Inc.
- Quiet Logistics

Supporting Business Donors $500 – $2,499
- Abode Builders of New England, Inc.
- ACT Leasing
- Acton Ford
- ADA Solutions, Inc.
- All Staff, LLC
- Atlas Forest Realty Trust
- Barrett Sotheby’s International Realty
- Black Birch Development LLC
- Buildium
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- Roche Bros.
- Sakonnet Associates
- Steps to Success, LLC
- William Raveis Real Estate
- Workers’ Credit Union

Foundation Gifts $1,500 and above
- Acton-Boxborough United Way
- Anonymous
- Blue Cross Blue Shield of MA Foundation
- Camden Foundation
- Concord-Carlisle Community Chest
- Daniel Raymond Nickerson Foundation, Inc.
- DCU for Kids Foundation
- Decibels Foundation
- Haartz Family Foundation
- Helen G. Hauben Foundation
- Maynard Community Chest
- Stow Community Chest
Our donors

Minute Man Arc gratefully acknowledges the donors and business sponsors who enable us to improve the lives of children and adults with disabilities throughout the year. Thank you for your generous support.

$2,500 +

- Acton-Boxborough United Way
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- Norel Service Company
- William and Karen Paige
- QED Systems, Inc.
- Quiet Logistics
- Stow Community Chest
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- West Concord Union Church

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- Workers’ Credit Union

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- Acton Ford
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- William Raveis Real Estate
- Mrs. Edith Woolley
- Workers’ Credit Union
Your services made a huge impact on our lives and we hope our donation can help another family.

Jeff Poulton, Acton

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Mr. and Mrs. James M. Chandler
Mr. Robert L. Chandler
“Performing with the Minuteman Arc chorus is a truly joyous experience. Watching our chorus members don costumes, take center stage and proudly bow while a crowd applauds is magical. I have directed performers of all ages through the years, but this group has been the most rewarding.”

Susan Beck, Concord
Mrs. Carol Lesneski  
Mr. and Mrs. Charles Lessa  
Ms. Elizabeth Lever  
John M. Lewis  
Adam Lilienfeld  
Angela and Jeffrey Lipson  
Ms. Jasmine Lombardi  

“Thank you for helping our son when we were just learning how to be parents.”  

Jason Cole, Acton  

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Kerry Ross  
Terry W. and Kathryn M. Rothermel  

“Thank you for being part of our community!”  

Lauren Solomon, Concord  

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